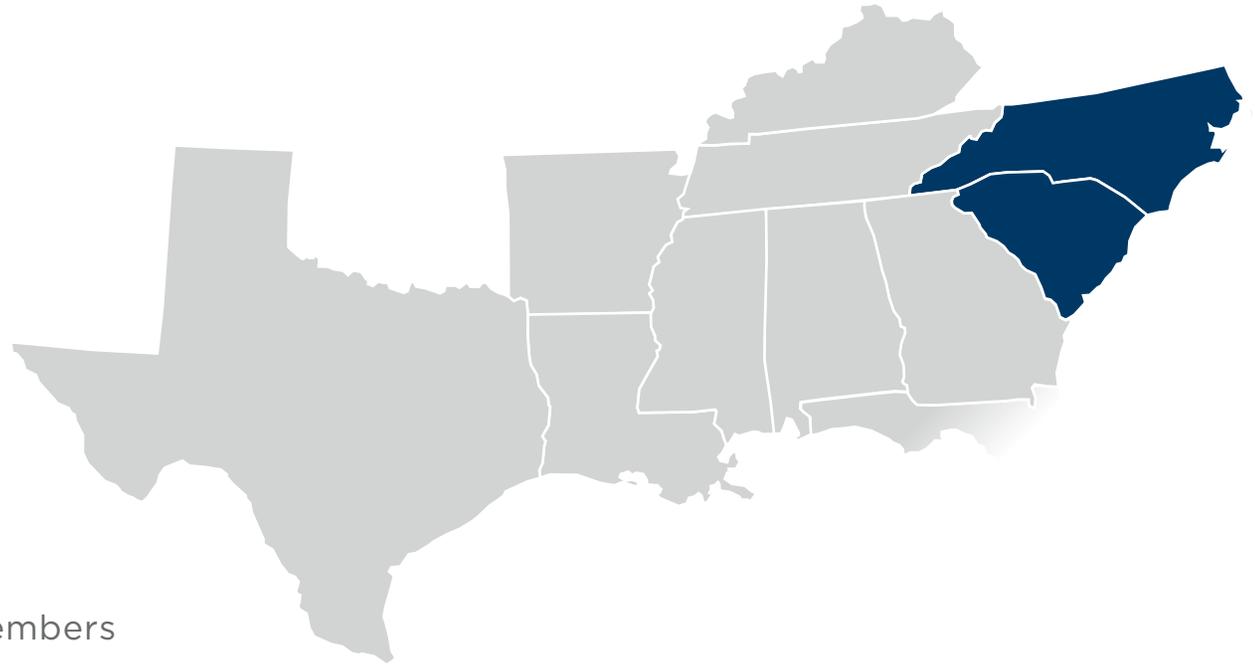




CAROLINAS MULTIFAMILY ADVISORY TEAM



2 / States
18 / Advisors
31 / Team Members



\$3.73B CAROLINAS 2022 SALES VOLUME



#1
Carolinas
Market Share*



124
Deals Closed
in Carolinas



23K
Carolinas
Units Sold

* CoStar broker-attributed 2022 sales in NC & SC, reported through November.

Carolinas Institutional



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Ardmore King's Grant & Ardmore Cates Creek
Charlotte & Raleigh, North Carolina
627 Total Units // Built 2015 & 2016

“With a large team of professionals organized by specialization, to cover both the primary and secondary markets within this region as well as the institutional and non-institutional assets, our Carolinas Team offers the most comprehensive multifamily investment sales platform with extensive investor reach and access to a wide variety of investment opportunities.”

- Michael Saclarides





Waypoint West
Charlotte, North Carolina
192 Units // Built 2021



Woodlands Landing Echo Farms
Wilmington, North Carolina
176 BTR Units // Built 2020



Broadstone Ingleside
North Charleston, South Carolina
336 Units // Built 2021



NOVO Mauldin
Greenville, South Carolina
330 Units // Built 2021



Monty
North Charleston, South Carolina
300 Units // Built 2021



Retreat at Arden Farms
Asheville, North Carolina
312 Units // Built 2021



The Holston
Asheville, North Carolina
238 Units // Built 2022



Mosby University City
Charlotte, North Carolina
309 Units // Built 2021



Anker Haus
Charlotte, North Carolina
49 BTR Units // Built 2020

North Carolina



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North Oaks Landing
Raleigh, North Carolina
200 Units // Built 1980

“Spanning multiple offices across North Carolina, our team works cohesively to maximize our clients’ investments in the dynamic Carolinas multifamily market. Our comprehensive platform is able to efficiently reach and service the needs of the multitude of opportunities available throughout the region.”

- Paul Marley





Pointe at Irving Park
Greensboro, North Carolina
198 Units // Built 1987



Flats at Arrowood
Charlotte, North Carolina
301 Units // Built 1974



Preserve at Pine Valley
Wilmington, North Carolina
219 Units // Built 1974



Axiom
Charlotte, North Carolina
202 Units // Built 1987



The Avenue
Greensboro, North Carolina
503 Units // Built 1972



Marquis Gardens
Durham, North Carolina
400 Units // Built 1972



Deerbrook
Wilmington, North Carolina
252 Units // Built 1999



The Cypress & The Willow
Greensboro, North Carolina
380 Units // Built 1986 & 1988



Lynnwood Park
Raleigh, North Carolina
152 Units // Built 1982

South Carolina



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Exchange at Windsor Hill
North Charleston, South Carolina
312 Units // Built 2020

“Our South Carolina Team specializes in providing unmatched expertise with unique market insights to serve clients throughout this growing region. In addition to serving the primary markets, we focus on the secondary and tertiary cities, bringing a depth of product and market knowledge while offering a first-class client experiences.”

- Austin Green





Upstate Value-Add 5 Portfolio
Greenville & Spartanburg, South Carolina
912 Units // Built 1974-1986



Main Street 4 Portfolio
Columbia, South Carolina
176 Units // Built 1903-1940



Spyglass Seaside
Charleston, South Carolina
294 Units // Built 2016



Lively at Carolina Forest
Myrtle Beach, South Carolina
305 Units // Built 2017



5000 Forest
Columbia, South Carolina
126 Units // Built 2014



Lively Indigo Run
Ladson, South Carolina
302 Units // Built 2018



Granby Oaks
West Columbia, South Carolina
148 Units // Built 1973



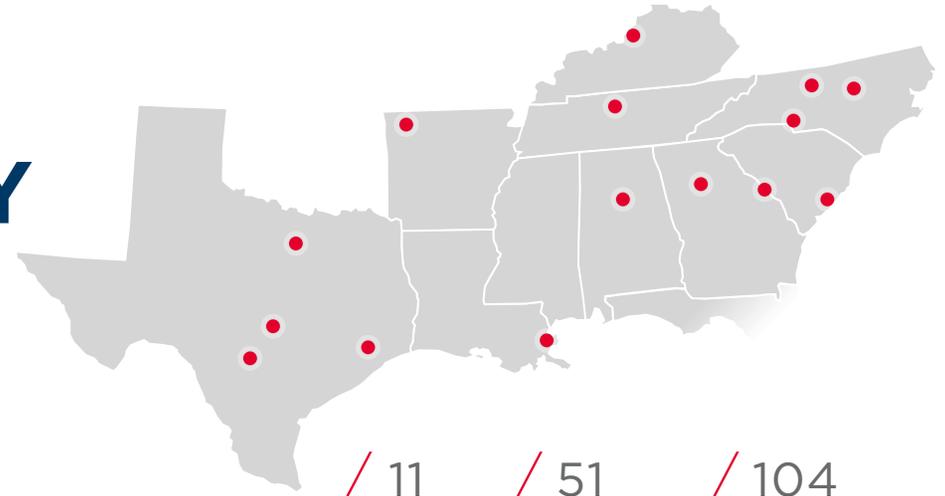
Park West
Greenville, South Carolina
359 Units // Built 1972



Seaside Grove at Carolina Forest
Myrtle Beach, South Carolina
312 Units // Built 2002



SUNBELT MULTIFAMILY ADVISORY GROUP



/ SUNBELT INSTITUTIONAL

- ROBERT STICKEL**
Executive Vice Chair
- ALEX BROWN**
Executive Managing Director
- ASHLYN WARREN**
Director

/ SUNBELT BTR

- CRAIG HEY**
Vice Chair
- PARKER CALDWELL**
Director
- NELSON ABELS**
Executive Managing Director
- LOUIS SMART**
Director
- ALEX PHILLIPS**
Director
- JOHN CARR**
Managing Director
- GRANT RAYMOND**
Senior Director

/ ATLANTA

- MIKE KEMETHER**
Executive Vice Chair
- TRAVIS PRESNELL**
Executive Managing Director
- NATHAN SWENSON**
Executive Director
- WESLEY KENNEY**
Managing Director
- BROOKS COLQUITT**
Managing Director
- WESLEY LACEFIELD**
Director
- JAMES WILBER**
Director

/ GEORGIA

- TAYLOR BIRD**
Executive Managing Director
- NELSON ABELS**
Executive Managing Director
- AUSTIN WEATHINGTON**
Director

/ NORTH CAROLINA

- PAUL MARLEY**
Vice Chair
- ALEX MCDERMOTT**
Executive Managing Director
- MICHAEL SACLARIDES**
Senior Director
- HUNTER BOWLING**
Senior Director
- RICHARD MONTANA**
Senior Director
- LOUIS SMART**
Director

/ SOUTH CAROLINA

- AUSTIN GREEN**
Executive Managing Director
- JOHN PHOENIX**
Senior Director
- LOUIS SMART**
Director

/ GULF STATES

- CRAIG HEY**
Vice Chair
- ANDREW BROWN**
Executive Director
- PARKER CALDWELL**
Director

/ ARKANSAS

- MARTIN BYNUM**
Director
- CRAIG HEY**
Vice Chair

/ LOUISIANA

- MIKE KEMETHER**
Executive Vice Chair
- LARRY SCHEDLER**
Principal, Larry G. Schedler & Associates

11 States
51 Advisors
104 Team Members

/ TENNESSEE

- TYLER MAYO**
Managing Director
- IAN ANDERSON**
Director
- TAYLOR BIRD**
Executive Managing Director
- NELSON ABELS**
Executive Managing Director

/ KENTUCKY

- MIKE KEMETHER**
Executive Vice Chair
- CRAIG COLLINS**
Senior Director, Commercial Kentucky

/ TEXAS

- JOHN CARR**
Managing Director
- BEN FULLER**
Managing Director
- GRANT RAYMOND**
Senior Director
- ASHER HALL**
Senior Director
- TEDDY CHILDERS**
Senior Director

/ SUNBELT LAND

- ALEX PHILLIPS**
Director



#1
Sunbelt Market Share*



\$11.1B
2022 Total Sales Volume



360
Deals Closed in 2022



60K
Units Sold in 2022

* CoStar broker-attributed 2022 sales in AL, AR, FL, GA, KY, LA, MS, NC, SC, TN and TX, reported through November.