

THE SOUTH FLORIDA APARTMENT BROKERAGE SERVICES TEAM

INSTITUTIONAL PROPERTIES



BRAD CAPAS, Senior Director

Brad Capas is a 20+ year veteran of the South Florida real estate market. Since 1996, he has specialized exclusively in the marketing and sale of investment-grade rental apartments, with an emphasis on properties in South Florida. His other areas of expertise include the sale of residential land and manufactured housing communities. Brad's clients include a wide variety of private investors, pension fund advisors, REITs and condominium converters. Brad's market knowledge, extensive history of successful apartment transactions and his reputation for superb client service have positioned him firmly among Florida's leading multifamily investment sales professionals.

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ROSENDO CAVEIRO, CPA, Director

Rosendo Caveiro has been very successful in the South Florida Commercial Real Estate market during the past 20 years. He is regarded as one of the top apartment advisors in South Florida having represented numerous institutional owners and private investors in the acquisition and disposition of apartment communities and vacant land throughout South Florida. Rosendo has a strong management consulting and financial accounting background, having spent several years with KPMG Peat Marwick and Coopers & Lybrand.

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MIDDLE MARKET PROPERTIES



CHARLIE EXELBIRT, Associate

Charlie Exelbirt excels in the marketing and disposition of privately-owned rental apartment properties throughout South Florida. His other areas of specialization include brokerage of residential development sites and manufactured housing communities. Charlie's ability to conduct business in multiple languages enables him to effectively expose our listings to a broad spectrum of prospective investors. Prior to joining Cushman & Wakefield, Charlie gained a proven track record for successfully penetrating new markets as Vice President of Sales at Mekfir International Corp. Prior to Mekfir International Corp., Charlie served as Sales Manager for Unifi, Inc. in Greensboro, North Carolina and Coleshill, England.

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CARL TROTTO, Associate

Carl Trotto is a middle-market apartment transaction specialist focusing on the promotion and sale of privately-owned rental apartment communities in South Florida. Carl has 15 years of experience in the areas of real estate, banking and finance. Prior to joining Cushman & Wakefield, Carl represented real estate developers in the areas of sales, financial planning, and project valuation throughout the state of Florida. Before that, he worked for several Wall Street firms and money-center banks in New York where he executed corporate divestitures and raised capital for large investment funds. Carl brings substantial transaction and capital markets expertise to the Apartment Brokerage Services team.

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