



For Immediate Release

Cushman & Wakefield Hires Multifamily Brokerage Team

Susan Tjarksen, Todd Stofflet and Jason Stevens of KIG CRE Bolster Firm's Midwest Multifamily Institutional Investment Sales Platform

CHICAGO, October 8, 2018 – Cushman & Wakefield today announced the Chicago office has hired KIG CRE's multifamily institutional investment sales brokerage team. Susan Tjarksen, Todd Stofflet and Jason Stevens joined as Managing Directors on October 1 and will be based in the firm's office at 225 West Wacker Drive. They are accompanied by Laura Ballou, Jacob Albers, Daniel Falkenberg, Caleb Zielke and Brenda Cuellar from their team.

The sales team has brokered over \$2.4 billion of multifamily sales, 145 acres of multifamily land and sold more than 33,000 apartment units.

Vicki Noonan, Chicago Managing Principal, Cushman & Wakefield, stated: "The KIG team is forward-thinking and has a fantastic transaction track record. Their expertise in interpreting and delivering data-driven intelligence bolsters our Chicago investment sales platform and will drive value and transparency throughout the sales process for multifamily institutional investor clients in Chicago and the Midwest."

"Utilizing data and technology, we established ourselves as a go-to strategic resource and broker. Partnering with one of the largest brokerage firms in the world further cements our position as an industry leader in multifamily investment sales," said Susan Tjarksen, Managing Director at Cushman & Wakefield. "Through Cushman & Wakefield's impressive footprint and our access to their deep resources, we are well-positioned to advise institutional investors on the acquisition and disposition of their assets."

Cushman & Wakefield's U.S. market share across all property types, increased to #3 nationally through 1H 2018, up from #5 in 2017 according to Real Estate Alert, the commercial real estate industry publication that measures investment sales volume and brokerage market share.

About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value by putting ideas into action for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with 48,000 employees in approximately 400 offices and 70 countries. In 2017, the firm had revenue of \$6.9 billion across core services of property, facilities and project management, leasing, capital markets, advisory and other services. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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