



For Immediate Release

Meoli-Donaldson Multifamily Investment Sales Team Joins Cushman & Wakefield in Florida

Executive Directors Michael Donaldson and Nicholas Meoli Will Focus on Expanding the Firm's Representation of Private Equity Clients in the Tampa Bay, Central and North Florida Markets

TAMPA, FL, January 7, 2019 – [Cushman & Wakefield](#) is pleased to welcome the market-leading multifamily brokerage team of Nicholas Meoli and Michael Donaldson.

As Executive Directors with Cushman & Wakefield's Florida Multifamily Investment Sales Team, the pair will be based in the firm's Tampa office and will work primarily with private equity and non-institutional clients in the Tampa Bay, Central Florida and North Florida markets. Meoli and Donaldson will work closely with the firm's institutional multifamily experts in these markets; Executive Directors [Luis Elorza](#) and [Brad Capas](#) in Tampa, and Executive Directors [Jay Ballard](#) and [Ken Delvillar](#) in Orlando.

Meoli and Donaldson together bring more than 20 years of combined experience in commercial real estate and have worked as a team since 2012, while at Marcus & Millichap. They have closed over 27,000 multifamily units for a total of more than \$1.4 billion in total sales volume.

"Nick and Mike have established themselves as an incredibly strong force in the Florida multifamily market, as well as one of the top multifamily teams in the entire Southeast," said [Larry Richey](#), Florida Managing Principal for Cushman & Wakefield. "We are thrilled to have them join us as we continue to grow our Florida team."

Vice Chairman [Robert Given](#), who directs Cushman & Wakefield's Florida Multifamily Team, added, "Nick's and Mike's expertise in representing private equity clients in Florida's central and northern markets will help round out our statewide team, while enhancing our status as Florida's leader in multifamily investment sales."

Meoli's and Donaldson's expertise in multifamily investment sales includes market rate, affordable housing, fractured condominium and distressed communities. Additionally, the team has been one of the market leaders for portfolio sales in Central and North Florida, having closed 12 portfolios totaling almost 6,000 units in the last two years. They have successfully represented private, institutional and lender clients in primary, secondary and tertiary markets throughout Florida, achieving some of the highest accolades in the industry.

At their previous firm and since their inception, the team ranked consistently in the top 5 percent, firmwide, based on their production. Further, Real Estate Forum Magazine recognized them as one of the Top 10 Multifamily Teams in the United States for 2017.

“We are tremendously excited to join a firm with such an unparalleled global platform and comprehensive full-service approach as Cushman & Wakefield’s,” said Donaldson.

“As we make this transition, we look forward to working alongside some of the most accomplished brokers in the industry, and taking part in Cushman & Wakefield’s collaborative, team-based approach to best serve all of our clients in all capacities,” added Meoli.

Senior Financial Analyst Bradley Black and Brokerage Coordinators Leesa Fallon and Tiffany Papka will join Meoli and Donaldson as part of their team at Cushman & Wakefield.

With the addition of the Meoli-Donaldson team, Cushman & Wakefield’s Florida Multifamily Group now consists of 30 professionals. Led by Given, and in addition to the new and existing team members in Tampa and Central Florida, it also includes [Julie Bohn](#) in Jacksonville and [Zachary Sackley](#), [Troy Ballard](#), [Calum Weaver](#) and [Errol Blumer](#) in South Florida. [Robert Kaplan](#), [Christopher Lentz](#) and [Mark Rutherford](#) facilitate debt, equity and structured finance for the team throughout Florida.

About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 51,000 employees in 400 offices and 70 countries. In 2018, the firm had revenue of \$8.2 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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Media assets

[Nicholas Meoli headshot](#)

[Michael Donaldson headshot](#)

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