



For Immediate Release

CUSHMAN & WAKEFIELD HIRES MULTIFAMILY CAPITAL MARKETS TEAM IN BOSTON

The Additions Further Reinforce Boston's Capital Markets Comprehensive Client Services

BOSTON, February 10, 2021 – **Cushman & Wakefield** (NYSE: CWK) today announced the firm has added the market-leading multifamily investment sales team of Chris Sower, Bruce Lusa, Jon Bryant, John Flaherty and Kevin Jones.

Led by Executive Managing Director Chris Sower, who is returning to the firm, the team will be based in Boston and will work closely with the firm's existing capital markets team to expand and strengthen Cushman & Wakefield's multifamily coverage and capabilities throughout Greater New England.

"We are thrilled to have these elite multifamily experts joining our talented team," said Carolyn Sidor, Managing Principal and New England Market Leader at Cushman & Wakefield. "We've seen their trail of success first-hand throughout the region – now we will plug them into our regional and national platform, creating a better depth and breadth of services for our clients here in New England and throughout the U.S."

Sower and his colleagues unite with a dynamic and growing national multi-family platform with brokerage professionals in strategic geographies across the U.S., complemented by the acquisition of Pinnacle Property Management Services one year ago, the third largest multi-family property management firm in the U.S.

The team has transacted on deals ranging from large multifamily portfolios to ground up development sites as well as luxury condominium conversions. Their primary focus will be creating and executing acquisition, disposition and joint venture opportunities on behalf of the firm's clients throughout the Northeast.

"We're seeing incredible momentum in Boston's multifamily sector during this tough economic environment," said Sower. "We're excited to join a firm with best-in-class client service and we're looking forward to building on this market's proven strength and endurance."

Sower brings an impressive resume of more than \$5 billion in multifamily sales volume, representing over 36,000 units throughout his 18-year career. He is returning to Cushman & Wakefield, having worked at the firm from 2006-2011.

With the addition of Sower and his team, Cushman & Wakefield's Boston capital markets group now consists of 25 professionals, including Dave Pergola, Brian Doherty (office,

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industrial & life science), Tom Sullivan (Equity, Debt & Structured Finance), Rick Swartz, Jay Wagner (senior housing) and their respective teams.

About Cushman & Wakefield

Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners. Cushman & Wakefield is among the largest real estate services firms with approximately 53,000 employees in 400 offices and 60 countries. In 2019, the firm had revenue of \$8.8 billion across core services of property, facilities and project management, leasing, capital markets, valuation and other services. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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