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South Florida Multifamily Investment Sales Leaders Join Cushman & Wakefield

Robert Given has Closed More Than \$20B in Multifamily Sales, Development Land and Equity Financing

MIAMI, July 13, 2016 – Cushman & Wakefield announced today that a group of multifamily institutional investment sales professionals led by Robert Given has joined the firm from CBRE.

Mr. Given and his colleagues focus exclusively on representing institutional and private owners in the sale of multifamily properties, developable land and structured equity finance in Miami, Fort Lauderdale, Palm Beach, Naples and throughout the state of Florida. Over the past 13 years, they have closed more than \$20 billion in multifamily investment sales and consistently lead South Florida capital markets rankings.

Mr. Given will serve as Vice Chairman and is joined by Executive Managing Directors Zachary Sackley and Calum Weaver, Director Neal Victor, Senior Financial Analysts Perry Synanidis, James Quinn, Financial Analyst Aaron Mandel and Client Services professionals Brant Long and Elizabeth Rogerio. Mr. Given will become a member of Cushman & Wakefield's National Multifamily Advisory Council and will work closely with its leaders, Marc Robinson and Josh Goldfarb, to expand Cushman & Wakefield's U.S. multifamily sales practice.

"This addition demonstrates Cushman & Wakefield's commitment to growing our capital markets platform, especially in the multifamily sector," said Noble Carpenter, Cushman & Wakefield President, Capital Markets, Americas. "South Florida is one of the most active and valuable multifamily markets in the Americas and a true, global gateway. This is a strategic opportunity not only to bolster our capabilities in the region but also across our Americas and global platforms. Additionally, they join Cushman & Wakefield as a seamless fit culturally with unmatched relationships with global, institutional multifamily investors and private capital." In the Southeast, adding the South Florida multifamily group complements Cushman & Wakefield's recent acquisition of Atlanta-based Multi Housing Advisors, which resulted in Cushman & Wakefield being the multifamily investment sales leader in the region.

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“Cushman & Wakefield is the most compelling growth story in our industry and is building a world-class multifamily platform here in the Americas,” said Given. “We’re truly excited to be part of its global capital markets team and broaden our capabilities to better serve clients and meet their objectives here in South Florida and across the Americas.”

Expanding multifamily capabilities also complements Cushman & Wakefield’s growth in South Florida, where the firm has added more than 70 new personnel since merging with DTZ in September 2015.

“Our growth in Florida – and specifically in South Florida – over the past 12 months has been astounding,” said Larry Richey, Cushman & Wakefield Florida Market Leader. “Expanding our multifamily operations further solidifies our full-service platform in the region, as well as our efforts to build the leading capital markets group in the state and serve the full array of commercial real estate investors.”

About Cushman & Wakefield

Cushman & Wakefield is a leading global real estate services firm that helps clients transform the way people work, shop, and live. Our 43,000 employees in more than 60 countries help investors and occupiers optimize the value of their real estate by combining our global perspective and deep local knowledge with an impressive platform of real estate solutions. Cushman & Wakefield is among the largest commercial real estate services firms with revenue of \$5 billion across core services of agency leasing, asset services, capital markets, facility services (C&W Services), global occupier services, investment & asset management (DTZ Investors), project & development services, tenant representation, and valuation & advisory. To learn more, visit www.cushmanwakefield.com or follow [@CushWake](https://twitter.com/CushWake) on Twitter.

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